

Application for Commercial Credit

Referred by:

Date:

To: Hanson Construction Materials Pty Ltd ABN 90 009 679 734 and its related bodies corporate (“Hanson”)

I/We the Customer named below (called variously “I/we” and “me/us” in this application) agree, declare and acknowledge that:

- (a) If this application is accepted by Hanson, all of the application’s provisions (including the General Credit Terms) plus Hanson’s Terms and Conditions of Sale as amended from time to time (“Terms of Sale”) will be binding on me/us; and
- (b) I/We have been given and have read and understood Hanson’s current Terms of Sale prior to completing this application.

Customer details

Are you a: (tick) Sole Trader Partnership Private Co. (Pty Ltd) Public Co. (Ltd) Trust

Customer’s registered name:

Trading as (registered business name):

Registered address:

ACN:

ABN:

Postal Address:

Suburb:

State:

Post Code:

Business Address:

Suburb:

State:

Post Code:

Telephone (Bus): ()

Mobile:

Fax: ()

Email Address for Invoices:

1. Application:

Upon Hanson allowing me/us to trade on commercial credit, I/we agree, declare and acknowledge that Hanson’s Terms of Sale (as they apply from time to time) apply to all my/our dealings with Hanson and I/we hereby agree to comply with the Terms of Sale which are available at www.hanson.com.au

I/we further acknowledge that if I am/we are a corporation, provision of credit pursuant to this application may, at Hanson’s absolute discretion, be subject to and conditional upon all of our directors executing the attached Guarantee and Indemnity.

2. (a) Estimated monthly purchases: \$

(b) Product to be purchased: Concrete Aggregates Sand Other

3. Representation warranty and acknowledgement:

I/We hereby represent and warrant that the information set out in this application is true and correct and acknowledge that Hanson will rely upon the information provided and is hereby induced to grant credit to me/us.

Details of directors, partners and sole traders

1. Name:		Telephone: ()	
Address:		Driver's licence no:	
Suburb:	State:	Post Code:	
Date of birth:	Residence: (tick)	Own	Renting Mortgage – To:
2. Name:		Telephone: ()	
Address:		Driver's licence no:	
Suburb:	State:	Post Code:	
Date of birth:	Residence: (tick)	Own	Renting Mortgage – To:
3. Name:		Telephone: ()	
Address:		Driver's licence no:	
Suburb:	State:	Post Code:	
Date of birth:	Residence: (tick)	Own	Renting Mortgage – To:
4. Name:		Telephone: ()	
Address:		Driver's licence no:	
Suburb:	State:	Post Code:	
Date of birth:	Residence: (tick)	Own	Renting Mortgage – To:
Bank:	Branch:	Account No:	
Type of Business:	How long established?		
How long the current owner?	Company/Builders Registration No:		
Name of any Related or Subsidiary Companies or Partnerships:			
Are the business premises owned or leased?			
Do you (or related companies) currently trade with any Hanson group company or division?		No	Yes
If yes, which company/division(s)?			
Please attach financial records to support this application.			

Trade references

1. Previous Supplier:	Phone No:
2.	Phone No:
3.	Phone No:
4.	Phone No:

General credit terms

- Payment:** The Customer must pay for all Products supplied by Hanson prior to delivery or within any credit period granted in writing by Hanson.
- Interest:** Hanson is entitled to charge the Customer interest on amounts not paid within the specified credit period at a rate equivalent to the civil court rate applicable in the state the debt was incurred, from invoice date until payment of the debt.
- GST:** Each amount payable by the Customer under these Terms in respect of a Taxable Supply by Hanson is a GST exclusive amount and on receipt of a tax invoice the Customer must, in addition to that amount and at the same time, pay the GST payable in respect of that supply. "Taxable Supply" and "GST" have the meanings set out in the A New Tax System (Goods and Services) Act 1999.

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4. **Withdrawal or variation of credit or these Terms:** Hanson may at any time, without the need to provide a reason, vary or withdraw any credit granted to the Customer or amend these Terms.
5. **Property:** (a) Property in the Products shall not pass until the Customer has paid all moneys owing to Hanson in full. Risk in the Products passes to the Customer at the time of delivery. (b) Until payment of all moneys owed by the Customer to Hanson, the Customer holds the Products as fiduciary bailee and agent for Hanson and must keep the Products physically separate from all other goods of the Customer, and clearly identified as owned by Hanson. (c) If an Event of Default occurs, then without prejudice to Hanson's other rights, Hanson may without notice to the Customer enter any premises occupied by the Customer or any other place where the Products may be and recover possession of them. If the Customer sells any of the Products while money is owed to Hanson, the Customer must keep the proceeds of the sale in a separate account and not mix them with any other funds. (d) If the Customer uses the Products in some manufacturing or construction process of its own or of some third party, then the Customer shall hold such part of the proceeds of such manufacturing or construction process as relates to such Products in trust for Hanson. Such part shall be deemed to equal in dollar terms the amount owing by the Customer to Hanson and at the time of payment of such proceeds the Customer's obligation to pay the amount owed for such Products will be discharged. (e) If the Products are resold, or goods using the Products are manufactured and resold by the Customer, the Customer holds all of the book debts owed in respect of such sales and proceeds of such sales in trust for Hanson. Such part of the book debts and proceeds shall be deemed to equal in dollar terms the amount owed by the Customer to Hanson at the time of the receipt of such book debts.
6. **Charge over Customer's property:** As security for payment to Hanson of all moneys payable by the Customer, the Customer charges in favour of Hanson all of the Customer's interests in freehold and leasehold property (both current and later acquired). The Customer irrevocably appoints each Officer as its attorney to do all things necessary to create and register each such charge.
7. **PPSA: Each party agrees that:** (a) if Hanson determines that this document (or a transaction in connection with it) is or contains a security interest for the purposes of the Personal Property Securities Act 2009 (Cth) ("PPSA"), then Hanson may make any registration or notification under the PPSA in connection with the security interest and the Customer may not make an amendment demand in respect of that registration; (b) to the extent the law permits: (i) Hanson need not comply with, and the Customer may not exercise any rights under, any provisions of Chapter 4 of the PPSA that may be contracted out of; and (ii) the Customer waives its rights to receive any notice that is required by the PPSA (but this does not prohibit Hanson from giving such a notice); and (c) despite anything else in this document, neither party may disclose any information in connection with this document under section 275(4) of the PPSA unless section 275(7) of the PPSA applies.
8. **Suspension or Ceasing of Supply:** (a) Hanson may in its complete discretion and without incurring any liability to the Customer, cease or suspend supply of Products to the Customer. (b) Without limiting clause 8(a), if an Event of Default occurs, Hanson may, without prejudice to its other rights, call up moneys owed to it by the Customer, retain all moneys paid on account, or cease further deliveries and recover from the Customer all loss of profits arising therefrom, and/or take immediate possession of any Products not paid for.
9. **Certification:** A statement signed by an Officer certifying the amount of any moneys payable by the Customer or identifying any Products as "unpaid for" is, in the absence of manifest error, conclusive and binding on the Customer.
10. **Notification of Change of Details:** The Customer must notify Hanson of any change in its structure or management, including any change of director, shareholder, partnership, trusteeship or address within 7 days of the change.
11. **Continuing Guarantee:** Any guarantee shall remain in force so long as the Customer shall maintain an account with Hanson. All guarantees shall be continuing guarantees and will terminate only in writing from Hanson.
12. **Set off:** Hanson may at any time set-off amounts owed by Hanson to the Customer against amounts owed by the Customer to Hanson.
13. **Effect of other terms:** These Terms are in no way affected by any other express or implied terms contained in any terms of sale issued in relation to the sale of the Products. No terms of the Customer apply to any agreement between the Customer and Hanson.
14. **Expenses:** The Customer must pay to Hanson any costs, charges and expenses (including all stamp duty and legal fees) incurred by Hanson in connection with the entry into these Terms, the exercise or attempted exercise of any power, right or remedy under these Terms, and the failure of the Customer to comply with these Terms.
15. **Use of Customer's account:** The Customer will be liable for all transactions involving the Customer's credit account, including but not limited to fraudulent or unauthorised use of that account by the Customer's employees, related parties, relatives, contractors or representatives.
16. **Trusts:** These Terms bind the Customer both personally and as trustee of any trusts of which the Customer is trustee.
17. **Severance:** Each clause and subclause of these Terms is separate and independent. If any clause or subclause is found to be invalid or ineffective, the other clauses or subclauses or parts will not be adversely affected.
18. **Application of laws:** The parties submit to the non-exclusive jurisdiction of the State in which these Terms are received by Hanson and the law applying in that State is the proper law governing these Terms.
19. **Definitions:** In these Terms unless the context requires otherwise: (a) **"Customer"** means the customer whose details appear in the Application for Commercial Credit; (b) **"Event of Default"** means any of the following events: (i) the Customer fails to pay for the Products in accordance with these Terms; (ii) the Customer is in breach of these Terms; or (iii) if the Customer suffers an Insolvency Event; (c) **"Insolvency Event"** means, for the Customer, as applicable (i) if the Customer is a company, an order is made or a resolution is passed for the winding up of the Customer; the Customer resolves to appoint a receiver or provisional liquidator or an administrator, or a receiver or provisional liquidator or an administrator is appointed; the Customer goes into liquidation or makes an assignment or an arrangement or composition with its creditors; the Customer is unable to pay its debts, stops payment or is deemed insolvent within the meaning of the Corporations Act 2001, or any analogous event; (ii) if the Customer is a natural person, an order is made for the Customer's bankruptcy, or the Customer dies or becomes mentally or physically incapable of managing his or her affairs or an order is applied for or made to place the assets and affairs of the Customer under administration, or any analogous event; (iii) the Customer ceases or threatens to cease carrying on business; (d) **"Officer"** means each director, secretary, credit manager and authorised representative of Hanson; (e) **"Products"** means all goods and services supplied by Hanson to the Customer; (f) **"Terms"** means these General Credit Terms.

Acknowledgement

I/We acknowledge that the Products I/we will acquire from Hanson will be obtained for either the purpose of re-supply (whether in an altered form or condition or to be incorporated in other goods) or for the purpose of using them up or transforming them in trade or commerce in the course of a process of production or manufacture or in the course of repairing or treating other goods or fixtures on land.

Declaration for the National Credit Code:

I/We declare that the credit to be provided to me/us by Hanson is to be applied wholly or predominantly for:

- business purposes; or
- investment purposes other than investment in residential property.

Important:

You should **only** sign this declaration if this loan is wholly or predominantly for business purposes or investment purposes other than investment in residential property.

By signing this declaration you may **lose** your protection under the National Credit Code.

Commercial credit information

I/We consent to and authorise Hanson:

- a. to request commercial credit reports containing information about my/our commercial credit arrangements from commercial credit reporting businesses for the purposes of assessing this application and/or my/our commercial creditworthiness or in connection with any related purpose or the attached Guarantee and Indemnity;
- b. to give commercial credit reporting businesses information to enable them to create and maintain information files containing commercial creditworthiness information about me/us;
- c. to disclose commercial credit reports or any personal information derived from commercial credit reports, and any information about my/our commercial credit arrangements to Hanson, any related bodies corporate of Hanson, any agent of Hanson, any of my/our current or potential guarantors, and any other current or potential provider of commercial credit to me/us; and
- d. to exchange information with other credit providers and any collection agents of Hanson, any of Hanson's related bodies corporate and any current or potential provider of commercial credit to me/us.

Privacy

I/We acknowledge that I/we need not give any of the personal information requested in this application. However, without this information it may not be possible to process this application or provide me/us with an appropriate level of service.

By signing this application I/we authorise Hanson to collect, maintain, use and disclose my/our personal information in the manner set out in Hanson's privacy policy as varied from time to time. I/we am/are aware that the policy is available on Hanson's website www.hanson.com.au or by request.

I/We agree to be bound by the Declaration and the General Credit Terms set out above, by the terms set out in this application and by Hanson's Terms of Sale, and warrant that the information given by me/us in this application is true and accurate.

Signed for and on behalf of the Customer:

1. Name:		Position:
Signature:		Date:
Witness name:	Witness signature:	
Witness address:		
Suburb:	State:	Post Code:
2. Name:		Position:
Signature:		Date:
Witness name:	Witness signature:	
Witness address:		
Suburb:	State:	Post Code:

Guarantee and Indemnity

In consideration of Hanson agreeing at the request of the customer named in the Application for Commercial Credit of which this Guarantee forms part ("Customer") to sell goods or give commercial credit to the Customer, each person named as guarantor in the Schedule ("Guarantor") enters into this Guarantee and Indemnity ("Guarantee") in favour of Hanson Construction Materials Pty Ltd and its related bodies corporate ("Hanson") in the following terms.

Customer's name:

ACN:

ABN:

1. Guarantee

The Guarantor unconditionally and irrevocably guarantees to Hanson the due and punctual payment of the Guaranteed Moneys and agrees:

- on demand from time to time to pay an amount equal to the Guaranteed Moneys then due and payable;
- any statement signed by a Hanson director, secretary, credit manager or authorised representative certifying the amount of Guaranteed Moneys or the money owing by the Guarantor under his Guarantee is, in the absence of manifest error, binding and conclusive on and against the Guarantor;
- this Guarantee is a continuing guarantee and remains in full force and effect until all the Guaranteed Moneys are paid or satisfied in full and is in addition to, and not prejudiced or affected by any other security or guarantee held by Hanson for the payment of Guaranteed Moneys;
- the liabilities of the Guarantor and the rights of Hanson under this Guarantee are not affected by anything which might otherwise affect them at law or in equity; and
- if any payment by the Guarantor under this Guarantee or the Customer is avoided, set aside, ordered to be refunded or reduced rendered unenforceable by any laws relating to bankruptcy, insolvency or liquidation, that payment will be taken not to have been made and Hanson is entitled to recover from the Guarantor the value of that payment as if that payment had never been made. This clause continues after this Guarantee is discharged.

2. Indemnity

If the obligation of the Customer to pay the Guaranteed Moneys to Hanson is unenforceable for any reason, the Guarantor as a separate undertaking unconditionally and irrevocably indemnifies Hanson against any loss Hanson suffers as a result. Hanson need not incur any expense or make any payment before enforcing this right of indemnity.

3. Waiver

No failure or delay by Hanson to exercise any power, right or remedy under this Guarantee operates as a waiver, nor does any single or partial exercise of any power, right or remedy preclude any other or further exercise of that power, right or remedy. Hanson's rights and remedies under this Guarantee are in addition to any rights and remedies arising at law.

4. Claim in administration

Until this Guarantee is released by Hanson, the Guarantor will not without Hanson's consent, prove in any Administration of the Customer in competition with Hanson or any related body corporate of Hanson.

5. Continuing guarantee

Any guarantee shall remain in force so long as the customer shall maintain an account with Hanson. All guarantees shall be continuing guarantees and will terminate only in writing from Hanson.

6. Application of moneys received

If Hanson receives or recovers money in respect of debts of the Customer or anyone else, Hanson may use it to pay off whichever part of those debts it chooses and does not have to apply it for the Guarantor's benefit.

7. Charge

As security for payment to Hanson of the Guaranteed Moneys and for its obligations generally under this Guarantee, the Guarantor charges in favour of Hanson the whole of the Guarantor's undertaking, property and assets (including, without limitation, all of the Guarantor's interests, both legal and beneficial, in freehold and leasehold land) both current and later acquired. The Customer irrevocably appoints each director, secretary, credit manager and authorised representative of Hanson as its attorney to do all things necessary to create and register each such charge.

8. Trusts

This document binds the Guarantor both personally and as trustee of any trust of which the Guarantor is a trustee.

9. Expenses

The Guarantor must pay to Hanson all costs, charges, fees and expenses (including, without limitation, all stamp duty and legal fees) incurred by Hanson in connection with any entry into this Guarantee, the exercise or attempted exercise of any power, right or remedy under this Guarantee, and the failure of the Guarantor to comply with any obligations under this Guarantee.

10. Acknowledgement

The Guarantor acknowledges that the Guarantor:

- has entered into this Guarantee voluntarily;
- has read and understood the nature and consequences of entering into this Guarantee;
- has not signed this Guarantee on the basis of any representation of Hanson, its employees, agents or representatives or under the duress of any person;
- is entitled to seek independent legal advice before signing this Guarantee; and
- submits to the non-exclusive jurisdiction of the courts of the State in which this Guarantee is received by Hanson and that the law applying in that State is the proper law governing this Guarantee.

11. Severance

Each clause and subclause of this Guarantee is separate and independent. If any clause or subclause is found to be invalid or ineffective, the other clauses or subclauses or parts will not be adversely affected.

12. Definitions

In this Guarantee unless the context requires otherwise: "**Administration**" includes any administration or liquidation of a corporation, arrangement, receivership, receivership and management or anything similar; "**Guaranteed Moneys**" means all moneys which are, will or may be at any time in the future, owing or payable to Hanson by the Customer for any reason whatsoever. It includes, without limitation, money by way of principal, interest, fees, costs, indemnities, charges, duties or expenses or payment of liquidated damages. Where the Customer would have been liable but for its Administration, it will still be taken to be liable.

